



## Dealer

<i>Dealer Name</i>	Ohio Based Fire Protection Contractor
<i>Dealer Location</i>	Ohio

## Project Information

<i>Customer Name</i>	The Shoppes at Chestnut Commons
<i>Project Location</i>	Elyria, Ohio
<i>Product Selected</i>	No-Burn® Plus
<i>Product Application</i>	Treated Trusses and Sheathing in the Concealed Space of a 40,000 Square Foot Structure Through NFPA 13 Exception
<i>Application Method</i>	Airless Sprayer

## Project Background

After significant project delays, the general contractor / owner of this retail shopping center had to quickly build-out the tenant space in order to meet occupancy deadlines and avoid financial penalties. After receiving multiple price quotations, the owner selected a local fire protection contractor to install the dry sprinkler system in the concealed, combustible space of the complex. The fire protection contractor contacted No-Burn® when it became clear that it would be nearly impossible to meet the deadlines associated with pending tenant occupancies. After learning about the cost savings and reduction in installation time offered by coating the trusses and roof sheathing in the concealed space with No-Burn® Plus versus installing the dry system, the fire protection contractor was on board. The company became a No-Burn® Dealer, received the necessary training, worked with No-Burn®'s corporate staff to obtain approval from the City of Elyria, Ohio for the use of No-Burn® Plus pursuant to the NFPA 13 Standard, and completed the project before the occupancy deadline. Additionally, the cost to provide fire protection in the concealed space was reduced by an estimated \$30,000 as compared to a "dry pipe" system.

## Value to Purchaser

If the customary approach to providing fire protection in the concealed combustible space of this retail complex had been followed, the owner would have defaulted on contractual occupancy commitments and would have been subject to financial penalties. By pursuing the use of No-Burn® Plus as an allowable exception to the NFPA 13 Standard, the tenants were able to occupy the space on schedule and the owner realized a significant financial gain in the form of project cost savings.